

# THE CHANGES CLAUSES Unilateral contract modifications— at the Buyer's discretion!

presented by:

# Jim Southerland and Friend

Your Government contract can be changed at any time at the discretion of the contracting officer within the scope of the "changes" clause. There are many different changes clauses in the prime contract depending on the contract type (FFP, CR, or T&M) that when flowed down, may allow the prime contractor to increase the scope of what they can change unilaterally and still be in scope. The prime contractor or subcontractor is required by the changes clause to proceed with the work as changed while an equitable adjustment to the price and schedule is determined by the parties. Session 1 of this seminar will cover the various changes clauses for goods and services, under all different types of contracts, other clauses that cause changes that must be negotiated, and how to control and manage contract scope creep and constructive changes that can result from "working with the COTR". Session 2 will take the attendee through the process of proposing and negotiating the equitable adjustments associated with these changes.

pates: session one: Wednesday, October 15, 2014

session two: Wednesday, November 19, 2014

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8:00am to 11:30am

Time: Registration, breakfast and networking at 8:00am

Presentation commences promptly at 8:30am

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Four Points by Sheraton

**Location:** 8110 Aero Drive

San Diego, CA 92123

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For One Session

\$75 for NCMA Members \$150 for NCMA Members

\$100 for Non-Members \$200 for Non-Members



How to Register and Pay:

Cost:

The registration deadline for the October session is Friday, October, 10. The registration deadline for the November session only is Friday, November 14. Register online at <a href="https://www.ncmasd.org">www.ncmasd.org</a> or email the attached registration form to <a href="https://www.ncmasd.org">Arrangements@ncmasd.org</a>. Payment may be made at the door or by PayPal.

For Both Sessions

Please see details on the registration form.

The first 20 to register and pay for both sessions will receive a

copy of the two part

text on Government

Contract Changes by Dr Ralph Nash and Steven Feldman

courtesy of Federal

Publication Seminars



### NATIONAL CONTRACT MANAGEMENT ASSOCIATION

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### **Interested in Becoming a NCMA Member?**

Go to www.ncmahq.org to learn more about membership benefits and dues.

# **Registration Form**

## **The Changes Clauses**

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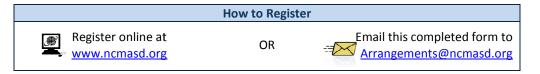
\$75 for NCMA members \$150 for NCMA members \$100 for non-Members \$200 for non-Members

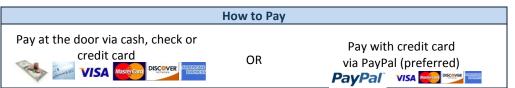
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and

Session Two: Friday, November 14





Checks: Please make payable to "National Contract Management Association – San Diego Chapter." Checks must be for US funds only. Credit: NCMA San Diego accepts Visa, MasterCard, Discover and American Express.

Money Orders and Travelers Checks: NCMA San Diego does not accept money orders or traveler's checks.

The Chapter is charged for those who register but do not attend; therefore, all no shows will be billed.

If you don't receive confirmation of registration within three business days please contact Jackie@dmpconsulting.net.

Participant Information			
Contact Info	ormation:		
Name:		Email:	NCMA Membership
Organization:		Phone:	No.:
  -	October Session 1 Only	November Session 2 Only	Both Sessions
Amount	\$75 for Members	\$75 for Members	\$150 for Members
Payable:	\$100 for Non-Members	\$100 for Non-Members	\$200 for Non-Members
Payment:	(please indicate payment method)	At the Door	Online via Pay Pal
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