

The Top 10 Contract Management Issues

Presented by:

Bill Jensen, VP of Contracts at ViaSat
Jack Pellegrino, Contracts at San Diego County

This workshop will help answer the following questions:

Do problems with the contract you manage keep you up night? If yes, then this workshop is for you. The topic areas to be covered at this workshop are:

- Intellectual Property (IP) Rights
- Commercial Item Determination
- Acquisition System Streamlining
- Constructive Changes
- Business System Compliance
- Fair and Reasonable Pricing
- Market Research
- Requirements Definition
- Proper solicitation techniques
- Wise Buying Decisions

Who Should Attend: Personnel from government contractors who play a role in the management of contracts from award to completion.



Date: Wednesday, Nov. 15, 2017



Time: 8:00 am – 10:00 am
Registration, *Full HOT Breakfast* and Networking at 8:00 am
Presentation commences promptly at 8:30 am



Location: **Admiral Baker Clubhouse**
3604 Admiral Baker Rd
San Diego, CA 92124



Cost: \$30 for NCMA Members
\$40 for Non-Members

The Chapter is charged for those who register but do not attend; therefore, all no shows will be billed.

The registration deadline is Monday, Nov. 13th

This workshop is equal to 1.5 hours of Continuing Professional Education (CPE) credits towards an NCMA certification.



How to Register and Pay:

Register online at www.ncmasd.org or email the attached registration form to Arrangements@ncmasd.org and Dianne.Cherniak@OrbitalATK.com. Payment may be made by PayPal or at the door (*Cash will no longer be accepted*). Please see details on the registration form.

Join Now

Interested in Becoming a NCMA Member?

Go to www.ncmahq.org to learn more about membership benefits and dues.

Registration Form

for

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How to Pay

Pay at the door via check or credit
card (Cash will no longer be accepted)

OR

Pay with credit card
via PayPal (preferred)



Checks: Please make payable to "National Contract Management Association – San Diego Chapter." Checks must be for US funds only.

Credit: NCMA San Diego accepts Visa, MasterCard, Discover and American Express.

Money Orders, Travelers Checks, or Cash: NCMA San Diego does not accept money orders, traveler's checks, or cash.

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If you don't receive confirmation of registration within three business days please contact Dianne Cherniak at

E-mail: Arrangements@ncmasd.org and Dianne.Cherniak@OrbitalATK.com.

Participant Information

Contact Information:

Name: _____ Email: _____ NCMA Membership
Organization: _____ Phone: _____ No.: _____

Amount \$30 for Members
Payable: \$40 for Non-Members

Payment: (please indicate payment method) At the Door Online via Pay Pal