

Contract Management Trends and Cost/Price Proposal Faux Pas:

Join us for an interactive discussion of Baker Tilly's Contract Management Survey and some common missteps to avoid when preparing cost/price proposals

NCMA Spring Forum
April 18th
2018

Join Us for a half-day forum presented by



Accountants and Advisors

8:00 AM to 8:30 AM

Networking & Registration
Clubhouse | Admiral Baker in Mission Valley

EDUCATIONAL SESSIONS

8:30 AM to 11:30 AM

Trends Driving Federal Contracting: Best practices in federal contract management

One thing is certain in today's ever-changing regulatory environment: A well-executed contract management function is a difference maker—helping to reduce risk and win business. Learn more on trends to be aware of.

Top 10 Cost/Price Proposal Missteps

Government auditors expect nearly-perfect contractor cost/price proposals. Learn about common proposal mistakes that often cause audit consternation – and ways to avoid or resolve them.

Featured Speakers

Meet leaders of Baker Tilly's Government Contractor Advisory Services Group

Connect with us:



Brent Calhoon, CPA

Partner

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Brent is a partner in Baker Tilly's Government Contractor Advisory Services practice, located in Tyson's Corner, VA, and has over 20 years of government contract industry experience. He works with a broad array of public and private contractors and non-profit organizations providing consulting, accounting, auditing, and investigative services in a wide variety of industries including aerospace and defense, transportation, energy, healthcare, professional services, A&E, construction, and manufacturing. Prior to joining Baker Tilly, Brent served government contractor clients for 16 years at an international consulting firm and an international public accounting firm. He also has industry experience as a manager of contract pricing for a manufacturing and services company and as a cost accountant for an auto parts manufacturer.



Patrick Fitzgerald, CPA

Director

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Pat Fitzgerald is a member of Baker Tilly's government contractor advisory services group. He joined the firm in 2015, bringing with him over 35 years of experience in government auditing and acquisition, including expertise in enhancing the cost effectiveness of business operations, resolving compliance challenges, improving business system effectiveness, conducting internal investigations, preparing for negotiations, and improving relationships between contractors, auditors and contracting officers.

Pat is the former director of the Defense Contract Audit Agency (DCAA) for the Department of Defense (DoD). There, he oversaw the agency's \$600 million budget and the 5,000 professionals providing contract audit and advisory services. His background also includes advising soldiers on effective and efficient mission completion practices, making recommendations to army leaders for resolving varied issues and directing the internal audit function as the U.S. Army's Auditor General reporting directly to the Secretary of the Army.

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