

# NCMA NEWS



## San Diego Chapter

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## Upcoming Seminars and Luncheons

- October 22, 2005 Seminar: Arbitration & Mediation – What, How, When & Why
- November 17, 2005 Luncheon: Acceptance Criteria for Contract Closeout
- December 15, 2005 Seminar: DCAA Audits – Types of Audits and Top 5 Issues for Contractors to Worry About

## NCMA & San Diego State University Partnership

*By Colin Sage*

The San Diego Chapter of NCMA has teamed up with San Diego State's College of Extended Studies to provide education opportunities for the growing demand in the contracts profession. SDSU's Contract Management Program classes are filling up early this year with a record number of people registering. They've graduated more than 60 students in the last two years, with the majority receiving or advancing their careers in the defense industry, according to Wendy Evers, the executive director of the SDSU Certificate Programs. Some of the contracts classes include Financial Management, Legal Aspects of Contracts, Pricing, Negotiation Techniques, and Commercial and International Contracting. The Contract Management program, authorized for professional credit by SDSU's College of Business Administration, covers all areas of contracts including (but not limited to), risk assessment, pricing details, regulations, and critical applications of contract theories. Jack Pellegrino, a Past President of the San Diego Chapter, serves as the Program Advisor and is accompanied by NCMA current/past board members Jack Friery, Ray Chalupsky, and Diane Peluso, along with other local industry professionals. If you're

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## President's Message

*By Linda Allen*

It's time to kick off another great program year! We jump-started the year by having an early planning meeting at my home in July. The elected board members, appointees, and several volunteers showed up to strategize and brainstorm. The focus for this program year is the same as last year's - OUTREACH. We want our membership to be involved. We need your input to make this program year a success. Anyone who wishes to participate in any way is welcome. Your suggestions for seminars, speakers, or other activities are encouraged and welcomed. Please call any board member for volunteer opportunities!

This year we are working on several initiatives, including working with SDSU to start a student chapter, revising our scholarship application, establishing certification study groups, establishing a program schedule for our seminars and luncheons, and developing an electronic newsletter for the chapter.

At our September 7<sup>th</sup> board meeting we were fortunate to have Mr. Neal Couture, NCMA Executive Director, and Ms. Wendy Murrah, NCMA Chapter Relations Manager, in attendance. Neal shared NCMA initiatives, one of which is a Student Program that was recently started at Clemson University. NCMA Headquarters is working with several colleges to offer Contracting courses within their undergraduate curriculum. The following day Neal and Wendy manned the NCMA booth at the Navy's Gold Coast Small Business Opportunity Conference in San Diego. Over 1,100 participants attended Gold Coast. Our chapter participated by hosting a workshop on "Laws and Ethics in Government Contracting", which was moderated by our very own Mr. Jack Friery.

On a final but important note, we extend our sincere sympathies to those who lost their homes, family members, friends, pets, and jobs to the destructive forces of Hurricane Katrina. NCMA Headquarters is helping our members in the midst of this massive crisis by standing behind all affected members and making the necessary accommodations while communities and individual lives are restored to normalcy. As millions of tons of water and food and other amenities are being rushed to these areas, NCMA will also assist by not dropping any members from these areas (predominantly the Mardi Gras and Magnolia Chapters) from membership rolls for any failure to pay renewals. NCMA will keep them active until a future date when the area has recovered and they have restored communications with each member and chapter—at which time NCMA will implement a further plan.

We can all individually help by contributing to the many agencies organized to help the victims of this catastrophe. We suggest the organizations listed in the left-hand column.

We hope to see you at future events!

Linda Allen



[American Red Cross](#)



[Federal Emergency Management Agency](#)



[Homeland Security and Emergency Preparedness for Louisiana](#)

**Mississippi Emergency Management Agency**

[Mississippi Emergency Management Agency](#)

## Membership Focus – Meet Linda Allen

Ms. Linda Allen is the President of the NCMA San Diego chapter. Linda is also the Director for Small Business for COMFISCS, The Commander, Fleet and Industrial Supply Centers in San Diego. She serves as the principal staff assistant at COMFISCS responsible for implementing and directing the Command's Small and Disadvantaged Business Utilization Program (the SADBUI Program).

Linda formerly served with the Navy's Space and Naval Warfare Systems Command, where she was a Contract Negotiator. Prior to that, she was a Contracting Officer at Naval Facilities Engineering Command, ROICC Miramar, and was the Contracting Director for Facility Service Contracts, Public Works Center, Monterey, CA.

Linda earlier served in the United States Navy as a Naval Supply Corps Officer. Her tours of duty included Disbursing Officer- PSD Bermuda, Supply Officer - Seal Team One, Coronado, CA and Stock Control Officer- USS Cape Cod (AD 43), Naval Station San Diego.

Linda is a graduate of College Misericordia, Dallas, PA, with a BS in Business Administration; Golden Gate University, San Francisco, CA with an MPA in Public Administration and Management; and Naval Postgraduate School, Monterey, CA with an MSCM in Contract Management.

Linda teaches for the University of Phoenix and San Diego State University. She has been on the Board of the San Diego NCMA Chapter since 2002, and is serving her second term as the President of the Chapter. Linda is also an active member of NDIA.

By way of public service, Linda is on the Board of Directors, Mothers Against Drunk Driving (MADD) San Diego Chapter, and is a committed volunteer and speaker for MADD. She is also an avid distance runner, having completed 12 marathons including the Boston Marathon, the New York City Marathon, and four San Diego Rock and Roll Marathons.



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interested in advancing or establishing your career, the Contracts Management Certificate Program will help you succeed. To learn more about SDSU's Contract Management Certificate Program, log onto [www.ces.sdsu.edu/contract.html](http://www.ces.sdsu.edu/contract.html), or call 265-SDSU (7378). To find out how you can get involved with NCMA's active partnership log onto the NCMA website at [www.ncmasd.org](http://www.ncmasd.org), or call Colin Sage at [colin.sage@gat.com](mailto:colin.sage@gat.com).

## NCMA San Diego's Employment Listing Service

*By Jack Friery*

As many of you know, the San Diego chapter of NCMA maintains an online employment board. In the past, our listings have included many contract administrator/management and subcontract administrator/management jobs, ranging from entry-level to senior. We have also had an occasional finance or program management position. Most jobs are located in San Diego, but we've posted jobs throughout the world. Remember to check the job board frequently—positions are added every week. You can access the NCMA San Diego employment listings by going to our website at [www.ncmasd.org](http://www.ncmasd.org), and selecting "Employment Opportunities."

Information for employers regarding listings:

- Please send your announcements (or any questions) to Jack Friery, our Employment Chair, at [friery@earthlink.net](mailto:friery@earthlink.net)
- A Word doc with no formatting is much preferred
- Listings are maintained for three weeks to keep them fresh
- If you want to extend, amend, or terminate a listing, just drop an email to Jack
- Listing is free—but we anticipate that you will sponsor that bright new employee for membership in NCMA

New Employment Opportunity: for those who may not have enough excitement in their careers, here's an email we received a few days ago:

*Fluor Daniel is supporting FEMA in Louisiana. The work is coming fast; about \$100,000,000.00 per month. We want to do this right and need several Procurement/Contracts Compliance people. The positions will be in Louisiana and the work week is 84 hours. These people will be paid for the 84 hours... We are also looking for Pricing staff to work in Compliance. Do you know anyone that may be willing to work for Fluor on our FEMA contract? Any help will be greatly appreciated.*

*Thanks,*

*Doug Shoaf  
Director, Contracts & Supply Chain  
Management  
100 Fluor Daniel Drive  
Mail Code: C403C  
Greenville, SC 29607-2770*

*Phone: (864) 281-4013  
Fax: (864) 281-5715  
E-Mail: [doug.shoaf@fluor.com](mailto:doug.shoaf@fluor.com)*

## In Remembrance – Geoffrey Bowmaster

*Published in the San Diego Union-Tribune on 9/21/2005, Modified*

Geoffrey Edward Bowmaster died September 13, 2005. A long time resident of San Diego and member of NCMA, he and his devoted wife, Carlye Christianson, were currently living near our nation's capital. A modest man who achieved excellence in his life graduating Cum Laude from both the University of California at Riverside and Western State University College of Law, he also managed a single digit golf handicap. He was the chief executive for military oriented companies in San Diego and was currently employed by KBR, a division of Halliburton Corporation. In addition to his passion for golf, Geoffrey was also an excellent bowler, a body surfer, marathon runner and a voracious reader.

Geoffrey is survived by the love of his life, Carlye Christianson, his daughter Danica and grandson Justin. A service was held on Saturday September 24, at 5pm at First United Methodist Church of San Diego, 2111 Camino del Rio South 92108. Donations can be sent to World Golf Village, 425 South Legacy Trail, St. Augustine, Florida, 32092. (904) 940-4349.

Please sign the guest book at [obituaries.uniontrib.com](http://obituaries.uniontrib.com)

## NCMA-Hosted Audio Seminar on EVMS

*By Joni Shirley*

In an ongoing effort to provide educational opportunities, NCMA San Diego Chapter sponsored an interactive audio seminar on August 30 for members and nonmembers. The topic was the Department of Defense's new Earned Value Management (EVM) Policy. The seminar was presented by Deborah Tomsic, Senior Program Analyst in the Office of the Under Secretary of Defense (Acquisition, Technology and Logistics).

The Department of Defense (DOD) has recently made significant changes to its longstanding policy on Earned Value Management. The changes are intended to provide consistency in EVM implementation across DOD programs and to improve DOD and industry practices. The new policy has many implications for contract solicitation, award, and administration and is in effect now. The seminar presented an excellent opportunity to ask questions and have them answered by the experts.

If your Company meets any of the following thresholds, the new EVM requirements will affect your contract administration.

Contracts	Thresholds	Requirements
Cost or Incentive Equal to or Above Threshold	≥ \$50M	<ul style="list-style-type: none"> <li>- Compliance with industry EVM standard</li> <li>- <u>Formal EVM system validation</u></li> <li>- Contract Performance Report</li> <li>- Integrated Master Schedule</li> <li>- Integrated Baseline Reviews</li> <li>- Ongoing surveillance</li> </ul>
Cost or Incentive Less Than Upper Threshold but Equal to or Above Lower Threshold	< \$50M but ≥ \$20M	<ul style="list-style-type: none"> <li>- Compliance with industry EVM standard</li> <li>- <u>No formal EVM system validation</u></li> <li>- Contract Performance Report (tailored)</li> <li>- Integrated Master Schedule (tailored)</li> <li>- Integrated Baseline Reviews</li> <li>- Ongoing surveillance</li> </ul>
Cost or Incentive Less Than Threshold	< \$20M	<ul style="list-style-type: none"> <li>- EVM optional (risk-based decision)</li> <li>- Cost-benefit analysis required</li> </ul>

To review the seminar material, go to NCMA San Diego Chapter's website: [www.ncmasd.org](http://www.ncmasd.org) and click on "Seminars/NCMA Audio Seminars."

Check our website often for upcoming NCMA seminars and luncheons that provide educational and informative topics given by professionals in Government and Industry.

## NCMA-SD Board of Directors and Other Points of Contact

### Board of Directors

<b>Position</b>	<b>Officer</b>	<b>Email</b>
President	Linda Allen	<a href="mailto:linda.n.allen@navy.mil">linda.n.allen@navy.mil</a>
Vice President	Trish Carlin	<a href="mailto:tcarlin@menssch-cpa.com">tcarlin@menssch-cpa.com</a>
Treasurer	Lori Emge	<a href="mailto:lemge@titan.com">lemge@titan.com</a>
Secretary	Joni Shirley	<a href="mailto:shirley_joni@integrits.com">shirley_joni@integrits.com</a>
Education	Casey Valk	<a href="mailto:cvalk@san.rr.com">cvalk@san.rr.com</a>
Membership	Mark Cook	<a href="mailto:mark@kes.com">mark@kes.com</a>
Arrangements	Sharon King	<a href="mailto:king_sharon@bah.com">king_sharon@bah.com</a>

### Committee Chairpersons

<b>Position</b>	<b>Chairperson</b>	<b>Email</b>
Employment	Jack Friery	<a href="mailto:friery@earthlink.net">friery@earthlink.net</a>
CART/Website	Brian Greenberg	<a href="mailto:briang@kes.com">briang@kes.com</a>
Fellows Coordinator	Ray Chalupsky	<a href="mailto:mrchalugs@co.san-diego.ca.us">mrchalugs@co.san-diego.ca.us</a>

We are also looking to fill the following committee positions:

PUBLICITY – SPEAKERS – AWARDS – SMALL BUSINESS OUTREACH